

For Immediate Release

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Ms. Jo Miller

InService, Inc

InService Membership Continues To Surge

The addition of five new members increases InService's geographic reach.

Bellevue, WA: InService today announces the addition of five new affiliate offices to the growing roster of one of North America's leading network collaborative organizations. According to Jo Miller, Director of Partner Relations for InService, the new members are; AUSGAR Technologies, San Diego, CA.; Business Information Group, York, PA.; Henry Brothers Electronics, Fairlawn, NJ.; Quest, Sacramento, CA.; and ISC, Englewood, CO. These five organizations bring the total membership of InService to thirty-five members, reflecting a fifty percent growth over last year's membership total at this date.

With a tougher economic climate, IT organizations are looking to find new revenue and partnerships that can bring new solutions to their customers in order to grow their business, or retain existing business. "Organizations that have a keen eye on their bottom line and future growth look to InService as a strategic partner for their success," notes Miller. "The collaborative model integrates solution offerings across several verticals, allows for extended reach and bandwidth and provides extra-value added support many organizations are looking for."

The ability to expand reach at a fraction of the price is not lost on many of the InService members, including ISC. "ISC is an award-winning provider of advanced technology solutions. We have customers in 38 states and 7 countries. We saw great value in the collaborative and complementary member network InService," says Win Farnsworth, ISC's CEO. "InService allows ISC to extend its reach into new markets and realize new opportunities by utilizing InService's proven and certified member network."

In addition to geographic reach, InService members benefit from the many layers of solutions that other members possess. Another new member adds, "Our clients come to us for solutions, and InService has the key experience and breadth of services to fulfill niche areas we currently don't service. For us it's a perfect match."

InService members currently provide IT solutions across all fifty states, Canada, South America, Asia and the Caribbean. The organization is currently working with a European consortium to share memberships.

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