



IT and Security Convergence Event

February 11, 2009

Gillette Stadium – Club Lounge Southwest

Agenda:

- 12:00 – 12:30** **Sign-in**
- 12:30** **Welcome & Introductions – Paul Cronin**
- 12:30 – 1:30** **Networking Lunch/Sponsor Presentations**
- 1:30-1:45** **Keynote Speakers – Bill Bozeman and Paul Cronin**
- 1:45-2:30** **Joint Session**
Converged Networks—When, Why, How, and
the Revenue Opportunities
Presentations by Dan Dunkel, Adam Thermos, Bill Hall
- 2:30-3:15** **Breakout Session**
Security Integrators Session
Exploring the IT Integrator and the Network Based
Physical Security Business Models
Presented by Paul Cronin
- IT Integrators Session**
Exploring the Physical Security Integrator and
The Network Based Physical Security Business Models
Presented by Bill Bozeman
- 3:15-4:30** **Joint Session**
Driving Revenue through Strategic Partnerships
Customer Needs – IT and Security
Opportunities and Issues with Partnering
Partnering Case Studies
Discussion Panel
- 4:30-5:30** **Networking Mixer—Cocktails and Hor D’Oeuvres**
- 6:00** **Event Concludes**
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